

ENTERPRISE CAPABILITY BRIEF

Modernize critical Microsoft systems and put AI into production without losing business logic, human authority, or auditability.

LongTermCapabilities is a principal-led software architecture practice helping enterprise teams, public-sector buyers, and prime contractors understand high-risk systems, preserve important behavior, evaluate AI, and produce decision-ready technical evidence.

WHEN TO CALL

- An AI feature is approaching production or customer review
- A .NET or SQL system has become too risky to change
- Business rules are hidden across code, data, reports, and workarounds
- A procurement questionnaire is blocking a sale
- Leadership needs a defensible release or modernization decision
- A named partner workstream needs senior architecture depth

WHAT REMAINS AFTER THE WORK

- Current-state architecture and data-flow maps
- Versioned evaluation or parity fixtures
- Observed results and failure taxonomy
- Human-review and authority matrix
- Decision records, risk register, and acceptance criteria
- Exportable client-owned evidence and handoff

STARTING ENGAGEMENTS

Engagement	Duration	Starting investment	Payment
AI Production Readiness Sprint	3 weeks	\$20,000	50% at start; 50% at delivery
.NET & SQL Modernization Blueprint	3-5 weeks	\$30,000	40% at start; 30% at midpoint; 30% at delivery
AI Evaluation & Release Gates	6-8 weeks	\$60,000	40% at start; 30% at midpoint; 30% at delivery
Architecture & Reliability Office	3-6 month initial term	\$9,500-\$12,500 per month	Monthly in advance
Joint Discovery Workshop	2 working days plus preparation and readout	\$5,000	Paid before scheduling

Commercial prices are public planning anchors, not universal government labor rates. Scope, access, data handling, security requirements, flow-downs, support, and acceptance determine the final statement of work.

Direct principal involvement. Fixed scope. Evidence included. Human authority retained.