Government and Prime Teaming Readiness Checklist

A public-safe checklist for qualifying a government or prime-contractor workstream before committing capture or delivery effort.

Buyer problem

A small specialist and a prime may discuss teaming before role, workshare, eligibility, client access, payment, security, and evidence responsibilities are clear.

Opportunity fit

- Public notice or opportunity identifier
- Agency, prime, end client, and capture stage
- Required role and named technical workstream
- Due date, period, and place of performance
- Required registrations, certifications, clearances, and data handling

Teaming mechanics

- Account and proposal ownership
- Direct technical access
- Workshare and key-person commitment
- Background IP and work-product boundaries
- Non-solicitation, conflicts, and confidentiality
- Payment independent of end-client collection

Bid / no-bid

- Relevant technical and key-personnel evidence
- Capacity and schedule fit
- Insurance and flow-down review
- Measurable acceptance
- Proposal effort justified by expected value

Related engagement

Service	Joint Discovery & Architecture Workshop
Duration	2 working days plus preparation and readout
Starting investment	$5,000
Payment	Paid before scheduling
Decision supported	Whether a specialist workstream is viable, how it should be bounded, and what proposal-ready next scope is justified.

Usage boundary: Not legal or procurement advice; solicitation terms and qualified counsel control.

Last reviewed 2026-07-23 | HTML version: https://longtermcapabilities.com/resources/government-prime-teaming-readiness-checklist/ | Contact: 1 (464) 274-1476 / consulting@longtermcapabilities.com