

Paid Pilot Charter Template

A charter template for a time-bounded paid pilot with a named business problem, owner, system boundary, measures, artifacts, and conversion decision.

Buyer problem

A pilot risks becoming an open-ended proof of concept without budget ownership, success criteria, or a next decision.

Pilot identity

- Business problem and decision owner
- Executive sponsor and technical owner
- System, workflow, user, data, and environment boundary
- Start, end, and review dates
- Budget and purchasing path

Evidence and success

- Baseline and target measures
- Representative cases and exclusions
- Required client inputs
- Named deliverables and acceptance
- Failure, pause, and stop conditions

Next decision

- Proceed to implementation
- Narrow and repeat
- Remediate before continuing
- Stop and retain findings
- Commercial conversion or new-SOW criteria

Related engagement

Service	AI Production Readiness & Evidence Sprint
Duration	3 weeks
Starting investment	\$20,000
Payment	50% at start; 50% at delivery
Decision supported	Proceed, narrow, remediate, or stop - with a measured baseline and explicit release conditions.

Usage boundary: A planning template, not legal advice or a complete contract.

Last reviewed 2026-07-23 | HTML version: <https://longtermcapabilities.com/resources/paid-pilot-charter-template/> | Contact: 1 (464) 274-1476 / consulting@longtermcapabilities.com